

Linkwell Services

web development profile

When developing a web-presence, it is important to have well-defined goals. Use the process below to define your purpose, help develop a public image, and capture the attention of your audience.

company

Please provide corporate and industry descriptions, including competitors, along with a brief critique of their sites. Include contact information and a description of the group who will be working on the project. Who are the decision makers? Who else would be contracting? Who's responsible for what? What human resources do you have for various stages of the process?

- What is the mission statement or summary of your project?
- What are the basic goals of this project? (e.g., branding/identity reinforcement, improved access to information, direct sales, corporate communication, etc.)
- What outcome will make this project successful? How will you measure success?
- What are your schedule requirements?
- What is the an acceptable budget range, depending on the level and comprehensiveness of services provided?
- Describe any work that has been done toward designing/redesigning a new web site.
- Will the web site reinforce an existing branding or marketing strategy? How?
- Discuss any identity/branding assets (logos, other artwork, and fonts) or issues.
- What is the competition doing on the web?

Rank the following (in order of importance), or identify areas that are most important and why:

- Creating a community of dedicated visitors

- Quality execution (graphics, writing, navigation, etc.)
- Time to launch
- Ease of maintenance
- Doing better than our competition on the Web
- Number of visitors
- Revenue from the site
- Staying within the budget
- Animation on site or Flash content
- Sending the message that we know the Web and use it appropriately
- Rank in search engines

audience

- What types of visitors do you want to attract?
- What is important to these visitors?
- What are your goals for each type of visitor?
- What are the products/services involved?
- What are your goals for these products/services?
- What key words would you use to describe the visitors' reaction to your site?

content

- Where will content come from?
- Is it currently in digital form?
- Will it be new, existing, or both?
- How often will you add new content?
- Who will update the content?
- What logos, graphic etc. already exist?

functionality

- What functional requirements do you believe to be necessary? (e.g., download areas, database-driven web pages, commerce, catalog,

newsgroups, newsletters, etc.)

- Who will update these functionalities?
- Are there extraordinary security issues?
- Are there other technical issues or limitations?
- Have you budgeted for hosting and maintenance of the site?
- Who will maintain the site contents?
- What types of legacy systems or databases are in place?
- What is your long-term plan for the site?
- Do you have a domain registered?
- Do you currently have a hosting company? Are you satisfied?
- How is email handled?
- How will inquiries from the web site be handled?

Out on the Net

This part of the profile is very important. The more work you put into it, the more your project will benefit. Find several quality sites (more is better) on the Web that relate to your project in one or more of the following categories:

- Branding in a similar situation to yours (new company, new brand, established brand, etc.)
- Appeal to same target group of customers
- Whether or not you would build the site if you were in a different industry
- Colors, look-and-feel, user interface, layout
- Size of site
- Size of project
- Publishing model (frequency, novelty of content, etc.)
- Attracting new people to the site (newsworthiness, giveaways, impact)

- Your competitors' sites
- Quality of content
- Quality of graphics
- Functionality (things sites do for people)
- Community, special features, responsiveness, other categories important to your project
- Overall favorite sites (for whatever reasons)

In addition, it's sometimes helpful to look at websites that you do NOT like, and explore the reasons why that site does not get the job done.